THE LOST ART OF ORATORY: DAMN THE OVERHEAD PROJECTOR

John S. Rigden

A dense quiet came over the crowd as the President of the United States stepped to the speaker's table. He placed a transparency on the stage of the overhead projector, and onto the screen was projected a map of the original 13 colonies of the United States. "Eighty-seven years ago," he began, as the image of his finger was seen to trace the coastline from North Carolina to Delaware, "this was the new country that our forefathers brought to us: North Carolina, Virginia, Delaware, et cetera. The propositions on which they based their thinking are contained in this famous document." The screen went brightly blank for a moment as the 13 colonies disappeared. Then a page of beautiful calligraphy starting with the words "We hold these truths to be selfevident," splendidly illuminated, came into view. The President turned, looked in silence at the projected words and smiled, obviously moved by the impact of their message. "Now our nation," he continued, shuffling through the stack of transparencies on the table, "is divided by civil war"-another map appeared, appropriately rendered in blue and gray-"which not only tests the basic propositions"-back came the illuminated words of the Declaration of Independence-"on which the country is based, but also threatens its very existence." And with that, the President brought back the map transparency, took a wax pencil from his shirt pocket and proceeded to draw a sawtooth black line, which rent the nation into two jagged-edged, broken, blue and gray parts. "We are here today....

But Abraham Lincoln had no overhead projector. Without visual aids, with words alone, Lincoln spoke to his audience: "Fourscore and seven years ago our fathers brought forth on this continent a new nation, con-

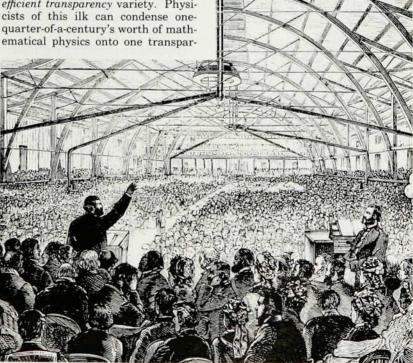
John Rigden is the director of Physics Programs at the American Institute of Physics. ceived in liberty and dedicated to the proposition that all men are created equal. Now we are engaged in a great civil war, testing whether that nation or any nation so conceived and so dedicated can long endure..." We all remember these powerfully moving words, and we recite them still, 126 years later.

Contemporary physicists do have overhead projectors, and through their constant use we have developed an addiction to them. Physicists like symbols and diagrams; symbols and diagrams can easily be drawn on a transparent surface; drawings can be projected onto a screen. Ergo, a symbiosis.

Physicists employ various styles in their use of overhead projectors. There is the big stack of transparencies physicist, who in a 50-minute talk is able to move through transparencies at an average rate of about two per minute. The big stackers are typically fast talkers. There is the efficient transparency variety. Physicists of this ilk can condense onequarter-of-a-century's worth of mathematical physics onto one transparency.

ency. With this technique a speaker has virtually all the needed information at his or her fingertips; unfortunately, all too often, little of that information is successfully transmitted to the audience. Few probing questions are motivated by an efficient transparency. Then there is the scratched, smudged transparency variety. These physicists have, over many years, developed a basic set of N transparencies, which can be ordered in N! different ways for N! different lectures.

The wonderful thing about the use of overhead projectors is that you can prepare for a major talk in a matter of minutes. You merely shuffle through transparencies and put them in the sequence chosen for the occasion. The transparencies, as prompts, contain the essence of what is to be said, and there is little need to spend time pondering over the words



The timeliest bibliographic database in physics ...

Physics Briefs

Online Service ... Abstracts Journal ... Magnetic Tape Leasing Service

Now over 1,300,000 English language references —with abstracts

Encompassing physics, astronomy and related fields, *Physics Briefs* covers over 2,800 scientific and technical journals, reports, conference proceedings, books, patents, dissertations and other works-including literature from Eastern European countries not covered by other databases. To suit your library's reference needs, *Physics Briefs Information Products and Services* include an online service, an abstracts journal, and a magnetic tape leasing service.

The frontrunner for current abstracts

Updated twice monthly with 125,000 new records per year, *Physics Briefs* supplies important references much sooner than its competitors.

On November 21, 1989, we searched both *Physics Briefs* and the leading competitor to determine the timeliness of coverage for major journals. (Most recent updates at the time of search: *Physics Briefs*, November 18, 1989; competitor, November 11, 1989.)

Comparing the dates of the most recent issues on file, we obtained the following results . . .

Journal searched on 11/21/89	Date of latest citation PB vs competitor	Weeks that Physics Briefs is ahead of competitor
The Astronomical Journal	11/89 vs 8/89	10
Journal of Applied Physics	11/1/89 vs 8/15/89	11
Journal of Chemical Physics	11/1/89 vs 8/15/89	11
Medical Physics	11/89 vs 7/89	14
Physical Review A	10/15/89 vs 7/1/89	13
Review of Scientific Instruments	11/89 vs 7/89	14

As these examples illustrate, it is common to find *Physics Briefs* citations on file 10–14 weeks before our leading competitor. For papers published by the American Institute of Physics, *Physics Briefs* makes available references simultaneously to the publication of the articles.

Discount searching with the Academic Program

Starting January 1, 1990, universities may search at 20% of regular cost during the hours of 5:00 p.m. to 5:00 a.m. For more information, contact the AIP. Write to the address at the right, or call (212) 661-9260 and ask for Marketing Services.

Physics Briefs is produced by Fachinformationszentrum Energie, Physik, Mathematik in coopera-

tion with the American Institute of Physics and available through STN International.

For more information, write to:

American Institute of Physics Marketing Services

335 East 45th Street New York, NY 10017



Physics Briefs

The timeliest bibliographical database in physics

OPINION

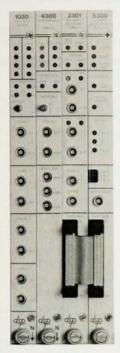
to be used to say it. In fact, in a real pinch, you can simply read the transparencies. (It is curious that a professor who reads to a class from the textbook is severely chastised by the students, but the same professor, as distinguished speaker of note, can read one transparency after another to an audience of peers.)

Last year I attended a special session on the hot topic of cold fusion. The New York Times reported that there were 1800 physicists in the audience (a somewhat exaggerated estimate, I suggest). The press was there in full force, waiting for words of clarity on this controversial subject. What did they, and the audience, get? One information-dense transparency after another. I was sitting with 1000 other physicists in the contiguous county, out of range of the screen. It was rather like sitting in Swarthmore watching a drive-in movie playing in Philadelphia.

I. I. Rabi once said, "The power of physics is in words." Of course, Rabi had settled into fame and maturity before the overhead projector transformed the craft of oration into the industry of extemporaneous commentaries on projected equations. Rabi loved to quote from the speeches of Henry Rowland, who, as retiring president of The American Physical Society, spoke to physicists on 28 October 1899 about the state of the subject: "Then as to matter itself, how have our views changed and how are they constantly changing. The round hard atom of Newton, which God alone could break into pieces, has become a molecule composed of many atoms, and each of these smaller atoms has become so elastic that after vibrating 100 000 times its amplitude of vibration is scarcely diminished. It has become so complicated that it can vibrate with as many as a thousand notes. We cover the atom with patches of electricity here and there and make of it a system compared with which the planetary system, nay, the universe itself, is simplicity. Nay, more: Some of us even claim the power, which Newton attributed to God alone, of breaking the atom into smaller pieces whose size is left to the imagination. Where, then, is that person who ignorantly sneers at the study of matter as a material and gross study?" I can understand Rabi's fascination with words.

Enough. I have expressed my thoughts, and—to borrow once again from Lincoln—I have done so in the hope that the good and powerful words "of the people, by the people, for the people, shall not perish from the Earth."

Get on the FAST TRACK with the TRAQ H Transient Digitizer



Are you working in:

- LASER Research
- Time of Flight Mass Spectroscopy
- Nuclear Magnetic Resonance
- Non-Destructive Testing
- Acoustic Emission
 LIDAR
- BADAR
- · SONAR

Do you need:

- 5 nsec Time Resolution
- Record Lengths from 16k bytes to 1 Megabyte per Channel
- Signal Averaging
- Complete Programmability
- · Standard Interfaces
- · CAMAC IEEE 583
- IEEE 488
- Pre-Trigger Data Acquisition
- Battery Backed Memory for Data and Setups

The TRAQ H system enables you to acquire fast transients with a system configured for your application. Configure a single channel system with as little as 256k bytes of memory, expandable to 512k, 768k, or even 1 Megabyte of memory at any time. Each TRAQ H system controller can address two TRAQ H digitizers. Add another channel without adding another TRAQ H controller. Completely control the recording process with the PSP9200 software. Or convert the whole system to a high speed signal averager by adding an averager memory. Convert it back just by disconnecting the averager memory.

DSP Technology Inc.

Dept 4300-PT 48500 Kato Rd. Fremont, CA 94538-7338 415-657-7555

Circle number 28 on Reader Service Card

NEW

Model LTS-22-MAC CLOSED CYCLE

Materials Analysis Cryostat

This versatile, new system has been designed to satisfy new requirements generated by the recent discovery of the exciting new group of "High Temperature Superconducting Materials."

 For Hall Effect, resistivity, Meissner measurements, etc., from <15 to 350 K.

GREATER ACCURACY

- Separate temperature sensors for control and sample readouts.
- Analog heater output from Series 4000 Temperature Controller gives superior control at low temperatures
- Exchange gas sample environment virtually eliminates sample temperature gradients.

GREATER SPEED

- Easy-to-operate sample space airlock valve.
- Quick select 3-way valve for sample space, vacuum or exchange gas.
- No need to shut down refrigerator or break main vacuum during sample change.
- Larger, ¾" diameter sample space permits multiple samples.

GREATER RELIABILITY

- · Proven Gifford-McMahon refrigerator technology
- Lower self-induced vibration

· Matching Meissner coil system

- 10,000 hour service interval
 Rigorous quality control.
- Ingoroso quanty conti

- PLUS -

- Water or aircooled compressor
- Custom sample probes.
 No liquid cryogens

QUICK DELIVERY

CRYOSYSTEMS

OUR 21st YEAR SERVING THE RESEARCH

1802 W. Grant Rd., Suite 122, Tucson, AZ 85745 (602) 882-7900 Telex 24-1334 Fax (602) 628-8702

Circle number 29 on Reader Service Card